New Rebates Available April 1st

Heat Pump Water Heaters
For replacement and new construction. Unit must replace existing electric heater that is less than 0.90 efficiency rating or replacement of a gas water heater. New unit must meet ENERGY STAR standards. Limit two per member address. $500.00 member rebate.

Advanced Thermostats
For replacement and new construction. must be ENERGY STAR rated thermostat. Can be used with any type of heating and cooling system. Limit two per member address. $50.00 member credit.

Programmable Timer for Engine Block Heater
Utilize a programmable timer with the use of an engine block heater. $15.00 member credit. Unlimited per member account.

C&I* High Efficiency Motor
Replace less efficient motors with higher efficiency motors that meet current NEMA premium standards. Rebate per motor is based on horsepower size.

C&I* Variable Frequency Drives for HVAC Systems
Rebate when installing variable frequency drive motors for HVAC pumps and fans in an existing facility. These drives must be electronically controlled by an automated system. For commercial and industrial members only. Excludes residential members. $50.00 per brake horsepower-- member credit.

Notes
• Rebates are in accordance with the Take Control & Save Energy Efficiency Rebate Program Guide put in place by Associated Electric Cooperative, Inc.
• These new rebates are in addition to the rebates TCEC currently offers to its member-owners through the AECI Take Control & Save Energy Efficiency Rebate Program.
• All rebates must not exceed 50% of the total cost of unit.
• New rebate applications submitted after April 1, 2019 will NOT be accepted if proof of purchase is any date prior to April 1, 2019.
• Further information is available upon request. Contact 660-457-3733 for more information.
Cooperatives are voluntary organizations, open to all people able to use its services and willing to accept the responsibilities of membership.

Cooperatives are democratic organizations controlled by their members—those who buy the goods or use the services of the cooperative—who actively participate in setting policies and making decisions.

Members contribute equally to, and democratically control, the capital of the cooperative.

While focusing on member needs, cooperatives work for the sustainable development of communities.

Cooperatives serve their members most effectively and strengthen the cooperative movement by working together.

Cooperatives provide education & training for members, elected representatives, managers & employees so they can contribute to the development of their cooperative.
Why should MY BUSINESS participate?

The Co-op Connections® Card program is an easy and cost-effective way for businesses to reach customers in the local area and throughout the state. But why should my business sign-up?

- There is no out-of-pocket advertising expense with our program.
- You’ll receive FREE listings in all our member communications about the program, including listings in our magazine, bill inserts, website - www.connections.coop, and more. The cooperative also provides window clings and cash register stickers so customers will be able to recognize participating businesses!
- There is NO catch! Simply commit to a discount offer (customizable by you) and agree to accept customers who present the Co-op Connections Card at check-out.

We need your help! #SpreadTheWord

Visit Connections.coop

Plant A Tree For Future Energy Savings

April is the last month before summer’s blast to plant new trees, keeping in mind you’ll need to water them weekly when you don’t get at least an inch of rain. It’ll take a while before trees you plant this spring produce shade, but they are worth the investment. Shade can reduce solar gain by as much as 9 degrees. And because cool air settles near the ground, air temperatures directly under trees can be as much as 25 degrees cooler than air temperatures above a nearby blacktop.

According to the U.S. Department of Energy, strategically placed trees and shrubs can save up to 25 percent of home energy consumption year round and up to 50 percent on air conditioning costs. Even shading your room unit condenser with an awning, cover or shade from plants/trees can increase its efficiency as much as 10 percent.

Plant trees on the south and southwest corner of your house to provide welcome shade in a few years. In fact, a 6- to 8-foot deciduous tree planted near your home will begin shading windows the first year. Depending on the species and the home, the tree will shade the roof within 10 years. Trees native to your area will have a better chance of surviving and thriving.

Trees, shrubs and groundcover plants also can shade the ground and pavement around your home. This reduces heat radiation and cools the air before it reaches your house.

Use a large bush or row of shrubs to shade a patio or driveway. Plant a hedge to shade a sidewalk. Build a trellis for climbing vines to shade a patio area. Plant vines to shade walls. Plant shrubs near the foundation to shade walls and windows. However, avoid allowing dense foliage to grow immediately next to the house where wetness and continual humidity could cause problems.

Show Me Green; Sales Tax Holiday

Missouri is one of the few states in the three-tiered system to offer a tax break on certain appliances. If you need to purchase any of the following items, buy during the tax holiday April 19-25 if your county, district or city participates.

Here’s what ENERGY STAR-certified appliances or equipment qualify for a tax break:

- Clothes washers and dryers
- Water heaters
- Trash compactors
- Dishwashers
- Conventional ovens
- Ranges
- Stoves
- Air conditioners
- Furnaces
- Refrigerators
- Freezers
- Heat pumps

For more information, go to https://dor.mo.gov/business sales/taxholiday/green/faq.php.

January 2019 Board Report

At the January meeting of the Board of Directors of Tri-County Electric Cooperative, the board reviewed the following items:

- The board reviewed and approved the proposed agenda.
- The board reviewed and approved the following board meeting minutes Regular Board Meeting (12/21/2018).
- The board reviewed and approved new memberships.
- The board reviewed and approved write-offs.
- The board discussed By-Law revisions for the Annual Meeting of Members.
- The board received a safety report, a member services and a communications report.
- The board received a report of operations.
- The board reviewed financials and expenditures in detail.
- The board heard reports from NEP and AMEC.
- The board discussed strategic planning reports.
- The next board meeting was set for February 25, 2019.

January 2019 Comparative Operating Report

<table>
<thead>
<tr>
<th>January 2019</th>
<th>January 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wholesale Power Costs $583,632</td>
<td>$608,817</td>
</tr>
<tr>
<td>Revenue $1,377,137</td>
<td>$1,666,329</td>
</tr>
<tr>
<td>Operating Costs $1,282,748</td>
<td>$1,145,439</td>
</tr>
<tr>
<td>Margins $94,389</td>
<td>$520,890</td>
</tr>
</tbody>
</table>

Year to Date Totals 2019 2018

<table>
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National studies consistently rank power line installers and repairers among the most dangerous jobs in the country, and for good reason. Laboring high in the air wearing heavy equipment and working directly with high voltage creates the perfect storm of a dangerous and unforgiving profession. But electric linemen are up to the task. These brave men and women are committed to safety, as well as the challenges of the job.

Tri-County Electric’s linemen are responsible for keeping power flowing day and night, regardless of national holidays, vacations, birthdays, weddings or other important family milestones. Beyond the years of specialized training and apprenticeships, it takes internal fortitude and a mission-oriented outlook to be a good lineman. In fact, this service-oriented mentality is a hallmark characteristic of linemen. The job requires linemen to set aside their personal priorities to better serve their local community.

Family Support System
To perform their jobs successfully, linemen depend on their years of training, experience and each other to get the job done safely. Equally important is their reliance on a strong support system at home. A lineman’s family understands and supports their loved one’s commitment to the greater community during severe storms and power outages. This means in times of prolonged outages, the family and their linemen may have minimal communication and not see each other for several days. Without strong family support and understanding, this challenging job would be all the more difficult.

Community Commitment
In Northeast Missouri and across the country, electric co-op lineworkers’ mission-focused mentality of helping others often extends beyond their commitment to their work at the co-op. Lineworkers are often familiar figures in the community. They can be found coaching youth sports teams, volunteering for local charities and serving on local advisory boards.

Thank You
Monday, April 8 is Linemen Appreciation Day. Given the dedication of Tri-County Electric’s linemen, both on and off the job, I encourage you to take a moment and acknowledge the many contributions they make to our local community. And if you see their family members in the grocery store or out and about in the town, please offer them a thank you as well.

CEO & General Manager
Jane Bahler-Hurt

Tri-County Fee Schedule

<table>
<thead>
<tr>
<th>Service</th>
<th>Fee</th>
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</thead>
<tbody>
<tr>
<td>Late Payment Fee</td>
<td>$10.00</td>
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<tr>
<td>Meter Test Fee</td>
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<tr>
<td>Returned Check Fee</td>
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<tr>
<td>Collection Trip Fee</td>
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Trip Fee for Member’s Side Outage

<table>
<thead>
<tr>
<th>Service</th>
<th>Fee</th>
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</thead>
<tbody>
<tr>
<td>Office Hours</td>
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<tr>
<td>After Hours</td>
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Reconnect Fee

<table>
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<th>Fee</th>
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</thead>
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<td>Office Hours</td>
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<tr>
<td>w/in 12 months</td>
<td>$185.00</td>
</tr>
<tr>
<td>After Hours</td>
<td>$225.00</td>
</tr>
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We offer levelized billing. If interested, please call the office at (660) 457-3733.

Bill Payment Options

The Office
You’re always welcome to pay in person at our office. See office information for address.

Drop Box
Located at our office available 24/7.

Online Bill Pay
Available 24/7 at www.tricountyelectric.org

By Mailing To
Tri-County Electric Cooperative, 16894 US Hwy 63, PO Box 159, Lancaster, MO 63548

Auto Pay
From your checking or savings account or with your debit/credit card. Set yourself up online or give us a call

By Phone
Using your debit/credit card by calling us locally (8 A.M. - 4:30 P.M. M-F) 660-457-3733 or Toll-Free (24/7) at 888-457-3734.